Honorable Barbara J. Rothstein 1 2 3 4 5 6 7 UNITED STATES DISTRICT COURT 8 WESTERN DISTRICT OF WASHINGTON AT SEATTLE 9 CASCADIA DENTAL SPECIALISTS INC., individually and on behalf of all others similarly 10 No. 2:20-cv-00732-BJR situated, 11 NOTICE OF FILING OF PLAINTIFFS' Plaintiff, STATEMENT IN RESPONSE TO FIRST 12 SCHEDULING ORDER v. 13 AMERICAN FIRE AND CASUALTY 14 COMPANY, 15 Defendant. 16 On November 4, 2020, Plaintiff Marler filed "Plaintiffs' Statement in Response to First 17 18 Scheduling Order" in Wade K. Marler, DDS v. Aspen American Insurance Company, Case No. 19 2:20-cv-00616-BJR. Plaintiffs Marler filed the Statement in connection with the Court's 20 upcoming November 9, 2020 Case Management Conference, and in response to the Court's First 21 Scheduling Order entered in the above-referenced case on September 29, 2020. A copy of the 22 Statement is attached hereto. 23 Plaintiff Cascadia Dental Specialists Inc. joins in the Plaintiffs' Statement in Response to 24 First Scheduling Order, submitted herewith. 25 26 NOTICE OF FILING OF PLAINTIFFS' STATEMENT IN KELLER ROHRBACK L.L.P.

RESPONSE TO FIRST SCHEDULING ORDER (2:20-cv-00732-BJR) - 1

DATED this 4th day of November, 2020. 1 2 KELLER ROHRBACK L.L.P. 3 4 By: s/Amy Williams-Derry By: s/Lynn L. Sarko 5 By: s/ Gretchen Freeman Cappio By: s/ Ian S. Birk 6 By: s/ Irene M. Hecht 7 By: s/Maureen Falecki By: s/Nathan L. Nanfelt 8 Amy Williams-Derry, WSBA #28711 Lynn Lincoln Sarko, WSBA #16569 9 Gretchen Freeman Cappio, WSBA #29576 Ian S. Birk, WSBA #31431 10 Irene M. Hecht, WSBA #11063 11 Maureen M. Falecki, WSBA #18569 Nathan Nanfelt, WSBA #45273 12 1201 Third Avenue, Suite 3200 Seattle, WA 98101 13 Telephone: (206) 623-1900 Fax: (206) 623-3384 14 Email: awilliams-derry@kellerrohrback.com 15 Email: lsarko@kellerrohrback.com Email: gcappio@kellerrohrback.com 16 Email: ibirk@kellerrohrback.com Email: ihecht@kellerrohrback.com 17 Email: mfalecki@kellerrohrback.com Email: nnanfelt@kellerrohrback.com 18 19 By: s/Alison Chase Alison Chase, pro hac vice forthcoming 20 801 Garden Street, Suite 301 Santa Barbara, CA 93101 21 Telephone: (805) 456-1496 Fax: (805) 456-1497 22 Email: achase@kellerrohrback.com 23 Attorneys for Plaintiff and the Proposed Classes 24 25 26

ATTACHMENT

2

4

5

6 7

8

9

10

11

12

13 14

15

16

17

18

19

20

21

2223

_ .

2425

26

Honorable Barbara J. Rothstein

UNITED STATES DISTRICT COURT WESTERN DISTRICT OF WASHINGTON AT SEATTLE

WADE K. MARLER, DDS, individually and on behalf of all others similarly situated,

Plaintiff,

v.

ASPEN AMERICAN INSURANCE COMPANY,

Defendant.

No. 2:20-cv-00616-BJR

PLAINTIFFS' STATEMENT IN RESPONSE TO FIRST SCHEDULING ORDER

FILED IN CONNECTION WITH NOVEMBER 9, 2020 CASE MANAGEMENT CONFERENCE

I. PRELIMINARY STATEMENT

Plaintiffs¹ are small Washington businesses that own and operate dental and medical practices, restaurants, hotels, gyms, coffee shops, and other local enterprises. Defendants are national insurance companies that sold policies to Plaintiffs. Every year, Plaintiffs paid premiums to the Defendant Insurers to protect them from the catastrophic economic consequences they would suffer if they were unable to fully engage in their business. With the

PLS.' STATEMENT IN RESP. TO FIRST SCHEDULING ORDER (2:20-cv-00616-BJR) - 1

¹ Plaintiffs joining this filing are all plaintiffs subject to this Court's Order, except Vancouver Clinic Inc. P.S. ("Vancouver Clinic") and Aspen Lodging Group LLC ("Aspen Lodging"). Vancouver Clinic and Aspen Lodging each assert claims against Affiliated FM Insurance Company and will be submitting their own response to the Court's First Scheduling Order. Counsel for *Strelow* and *Tabarie* reviewed and approved a draft of this filing, but due to other scheduled commitments, were not able to re-confirm their joinder as of the time of filing.

PLS 'STATEMENT IN RESP

Keller Rohrback L.L.P.

arrival of the COVID-19 pandemic in Washington and throughout the United States in early 2020, and the State of Washington and other states' formal responses to that public health threat, Plaintiffs have found themselves with limited access and severe restrictions to their businesses. Plaintiffs have suffered tremendous losses as a result.

Plaintiffs purchased commercial all-risk first-party property and casualty policies (the "Policies") from Defendants (the "Insurers") that cover their business interruption losses. With minor variation, these Policies cover "direct physical loss of or damage to Covered Property" as well as "Business Income" losses and "Extra Expense" due to suspension of the Plaintiffs' businesses, including losses and expenses caused by governmental orders restricting access to and use of their physical buildings and other insured property. Each Plaintiff has experienced covered losses stemming from the COVID-19 pandemic, and each Plaintiff has sought coverage from the Insurers under the Policies for their losses. The Insurers have denied or made clear they will deny the Plaintiffs' claims, forcing these already-struggling Plaintiffs to file these lawsuits to obtain the coverage to which they are entitled.

All of the actions are in early procedural stages. A few of the parties have engaged in early discovery exchanges. The Liberty Mutual Defendants have filed answers. Four dispositive motions have been filed, three of which are fully briefed.² As of this filing, certain of the Plaintiffs intend to amend their complaints.³

² The three motions which are fully briefed are in *Germack v. Dentist Insurance Co.*, No. 2:20-cv-00661-BJR (W.D. Wash.) (Defendant's Motion for Summary Judgement), *Vita Coffee, LLC v. Fireman's Fund Insurance Co.*, No. 2:20-cv-01079-BJR (W.D. Wash.) (Defendant's Rule 12 motion), and *ES Restaurant Group, Inc. v. Fireman's Fund Insurance Co.*, No. 2:20-cv-01193-BJR (W.D. Wash.) (Defendant's Rule 12 motion).

³ As of this filing, the following Plaintiffs presently seek to amend their complaints: Marler, Mikkelson, Aylen, Jagow (each filing against Aspen American Insurance Company); Chorak, Prato, Kim, Lee, Glow Medispa, KCJ Studios, Humble Warrior, ALELG LLC, Seattle Symphony Orchestra, J Bells (each filing against a Hartford insurer-defendant); Hong, McCulloch, Noskenda (each filing against a CNA insurer-defendant); Cascadia Dental, Pacific Endodontics, Rowshan (each filing against a Liberty Mutual insurer-defendant); and La Cocina Oaxaca (filing against Tri-State).

2

4

5

7 8

9

11

10

1213

14 15

16

17

1819

20

2122

23

2425

26

II. PRODCEDURAL BACKGROUND

On September 29, 2020, this Court issued its First Scheduling Order (the "Order"), identifying the thirty-four cases in this District it addressed as of that date. Dkt. # 23 at pp. 3-4. The Court asked the parties to address six questions, set forth in Section III, below. *See also* Order at p. 2. The Court's October 21 Minute Order set the first case management conference for these actions on November 9, 2020. Dkt. # 31.⁴

Defendants in the actions currently before the Court fall into ten groups by Insurer family:

- Hartford family of insurers⁵ (11 cases);
- Aspen American Insurance Company ("Aspen") (5 cases);
- CNA family of insurers⁶ (4 cases);
- Fireman's Fund Insurance Company ("Fireman's Fund" or "FFIC") (3 cases);
- Liberty Mutual family of insurers⁷ (3 cases);

⁴ Prior to the Court's issuance of its First Scheduling Order, on September 29, 2020, Keller Rohrback filed a motion to consolidate on behalf of its clients who filed putative class claims in 26 of the actions before this Court. Dkt. # 20. Keller Rohrback seeks to consolidate the actions into one, or alternatively, eight groupings by insurer family. *Id.* at pp. 8-9. By Order dated October 15, 2020, the Travelers family of insurers stipulated, and this Court agreed, to consolidate the 6 separate Travelers actions under one caption. Corrected Stipulated Motion & Order, *Bath v. Travelers Cas. Ins. Co. of Am.*, No. 3:20-cv-05489-BJR (W.D. Wash. Oct. 15, 2020), Dkt. # 42. Plaintiffs filed a consolidated amended complaint against the Travelers defendants on October 16, 2020. Consolidated Amended Class Action Complaint, *Nguyen v. Travelers Cas. Ins. Co. of Am.*, No. 2:20-cv-00597-BJR (W.D. Wash. Oct. 16, 2020), Dkt. # 35. The Insurers who remain subject to the consolidation motion opposed it on October 15 and 23, 2020. Keller Rohrback filed its reply in the Germack action on October 29, and will file a consolidated reply in response to the other defendants on November 6, 2020.

⁵ The defendant-insurers The Hartford Casualty Insurance Company, Sentinel Insurance Company, Ltd., and Hartford Fire Insurance Company are owned by the same parent corporation, The Hartford Financial Services Group, Inc. ("Hartford").

⁶ The defendant-insurers Valley Forge Insurance Company, Valley Forge Company, and Transportation Insurance Company are all owned by CNA Financial Corporation ("CNA").

⁷ The defendant-insurers The Ohio Casualty Insurance Company, The Ohio Security Insurance Company, and American Fire and Casualty Company share the same holding company, Liberty Mutual Holding Company Inc. ("Liberty Mutual").

- Travelers family of insurers⁸ (1 consolidated action (6 Plaintiffs));
- Affiliated FM Insurance Company ("Affiliated FM") (2 cases);
- Massachusetts Bay Insurance Company ("Mass Bay") (1 case);
- Tri-State Insurance Company of Minnesota ("Tri-State") (1 case); and
- The Dentists Insurance Company ("TDIC") (1 case).

On October 14, 2020, all Plaintiffs' counsel and Defendants' counsel subject to the Court's Order as of that date met and conferred telephonically. Plaintiffs presented their initial joint proposal for case management in response to the Court's Order. Plaintiffs' initial proposal focused on common legal issues and approaches to streamlining briefing on those issues. Plaintiffs also expressed their view that discovery should proceed, and provided Defendants with a list of topics on which they would seek discovery.

Each Insurer Defendant group presented its separate proposal in response to the Court's Order, and the parties engaged in some limited follow-up discussion. After the October 14 conference, Plaintiffs sent Defendants a list of the discovery topics Plaintiffs seek, and certain of the Plaintiffs and certain of the Defendants continued to discuss a variety of case management approaches.

Plaintiffs have also continued to confer on their side. As a result of this meet and confer process, Plaintiffs submit the following proposal, jointly where indicated, and with some additional proposals set out below for certain unique issues.

⁸ The defendant-insurers Travelers Casualty Insurance Company of America, The Charter Oak Fire Insurance Company, and Travelers Indemnity Company of America are owned by the same parent corporation, The Travelers Companies, Inc. ("Travelers").

⁹ Counsel in the action *Worthy Hotels Inc. v. Fireman's Fund Insurance Co.*, No. 2:20-cv-01515-BJR (W.D. Wash.) participated in the October 14 conference. Plaintiffs' counsel in *SCRBKR2017*, *LLC v. Sentinel Insurance Co.*, No. 2:20-cv-01537-BJR (W.D. Wash.) and *Seattle Bakery LLC v. Sentinel Insurance Co.*, No. 2:20-cv-01540-BJR (W.D. Wash.), did not participate in the October 14 conference because their actions were not yet before this Court.

8

6

III. PLAINTIFFS' JOINT RESPONSE TO THE COURT'S QUESTIONS

Plaintiffs believe the cases fall into three tracks, which should be litigated simultaneously:

- 1) the "COVID-19/Closure Track" ("Track One") (26 cases);¹⁰
- 2) the "Fireman's Fund Track" ("Track Two") (3 cases); and
- 3) the "Affiliated FM Track" (2 cases). 11

1. What are the common issues in all the cases?

Tracks One and Two have the following common issue: Application of the "direct physical loss of or damage to property" (or minor variations thereof) policy language to the common allegations in the complaints of total or partial closure due to COIVD-19 and/or governmental orders resulting from the COVID-19 pandemic.

Determining insurance coverage is a two-step process. First, the insured must show that the loss falls within the scope of the policy's insured losses. Second, to avoid coverage the insurer must show that specific policy language excludes the loss. *Churchill v. Factory Mut. Ins. Co.*, 234 F. Supp. 2d 1182, 1186 (W.D. Wash. 2002) (citing *McDonald v. State Farm Fire & Cas. Co.*, 119 Wn.2d 724, 731, 837 P.2d 1000 (1992)). This logical sequence guides the common legal and factual issues that follow below.

The common legal issue in Tracks One and Two is coverage. Both tracks require resolution of whether the Policies' language stating that a "direct physical loss of or damage to property" is a covered loss that applies to the facts of the pandemic, including the closure

¹⁰ The "COVID-19/Closure Track," or "Track One," would include all of the Keller Rohrback class cases (20 cases), all individual cases filed against Aspen (1 case), and all individual cases filed against either Sentinel Insurance Company, Ltd. or Hartford Fire Insurance Company (5 cases).

¹¹ See supra note 1. Plaintiffs in the proposed "Affiliated FM Track" are submitting a separate filing. The Affiliated FM Track is not discussed further in this submission.

¹² There are some minor variations in this language, as set forth on the attached Exhibit A. PLS.' STATEMENT IN RESP.

Keller

orders and/or the probable, assumed, or likely (whether known or unknown) presence of the virus at or near Plaintiffs' businesses.

This issue should be briefed as follows:

a) <u>Track One</u> – Plaintiffs in the class cases have filed a motion for consolidation. Dkt. # 20. Plaintiffs respectfully request that the Court rule on this motion. In addition, Defendant TDIC has filed a motion for summary judgment. ¹³ Plaintiffs suggest that after the Court rules on the motion to consolidate, and after Plaintiffs file any amended complaints, *see supra* note 3, two additional sets of briefing be allowed in this track to address the coverage issue.

The first additional set of briefing would be a Rule 12 motion filed by the Hartford family against the Hartford Plaintiffs, with page limits governed by this Court's Standing Order. The Hartford class plaintiffs and Hartford individual plaintiffs would cooperate in responding jointly to such a motion.

The second additional set of briefing would be filed jointly by the remaining six defendants in Track One: Aspen, CNA, Liberty Mutual, Mass Bay, Travelers, and Tri-State, with proposed page limits, subject to the Court's agreement, up to double those provided in this Court's Standing Order. Thereafter, Plaintiffs respectfully request that these three dispositive motions be jointly set for oral argument and be adjudicated by the Court.

b) <u>Track Two</u> – The Fireman's Fund cases involve two different Fireman's policy forms, including one in which Fireman's intentionally removed the policy's disease exclusion. The other policy form provides Communicable Disease coverage and includes only a "death and mortality" exclusion rather than a "virus" exclusion. Defendant has filed, and briefing is

¹³ Defendant's Motion for Summary Judgment, *Germack v. Dentist Ins. Co.*, No. 2:20-cv-00661-BJR (W.D. Wash. Sept. 18, 2020), Dkt. # 35.

PLS.' STATEMENT IN RESP. TO FIRST SCHEDULING ORDER (2:20-cv-00616-BJR) - 7

complete, on two Rule 12 motions against Plaintiffs Vita Coffee and ES Restaurants. Plaintiff Worthy Hotels seeks an opportunity to submit its own briefing addressing the legal issues raised by Defendant Fireman's Fund. Plaintiffs respectfully request that following Worthy Hotel's briefing, these matters be jointly set for oral argument and adjudicated by the Court.

2. Are all issues present in all cases?

Not all issues are present in all cases, but there are core issues present in multiple cases that can be litigated efficiently in groupings, as discussed below.

Common Legal Issues in the Track One and Two cases:

i) Regulatory estoppel. This issue requires discovery prior to briefing. The issue is whether the doctrine of regulatory estoppel prevents the Insurer Defendants who seek to assert a virus or microbe exclusion from applying such an exclusion here. This issue requires discovery from the Insurer Defendants who intend to assert such a defense, from the third-party Insurance Services Office, who acted as the Insurer Defendants' agent, and from the applicable state Insurance Commissioner Offices. This issue likely applies to the Defendant Insurers Aspen, CNA, Liberty Mutual, Mass Bay, Travelers, some of the Fireman's Fund policy forms, and TDIC, and is present in thirteen cases.

¹⁴ As one court recently explained, "Insurers began to add the Virus Exclusion and similar terms to contacts in 2006, after the severe acute respiratory syndrome ("SARS") outbreak. . . . A 2006 Insurance Services Office circular (the 'ISO circular') explained that insurers were 'presenting an exclusion relating to contamination by disease-causing viruses or bacteria or other disease-causing micro-organisms." *Turek Enters., Inc. v. State Farm Mut. Auto. Ins. Co.*, --- F. Supp. 3d ----, No. 20-11655, 2020 WL 5258484, at *3 (E.D. Mich. Sept. 3, 2020) (citations omitted). In the ISO Circular, insurers misleadingly led regulators to believe both that the focus of the virus exclusion was its potential to contaminate consumable products, and that property policies have not been a source of "recovery for losses involving contamination by disease-causing agents." *See id.* at *9 (citation omitted). Based on these assurances, insurers gained regulatory approval based on the representation that the virus exclusion would not materially impact policyholders.

- iii) Microbe exclusion. A third common legal issue for the nine plaintiffs pursuing claims against Aspen and CNA, which is a mixed question of fact and law, is whether the "microbe exclusion," where microbe is defined to exclude "microbes that were transmitted directly from person to person" applies to the COVID-19 virus. If the "microbe exclusion" is found to apply to the COVID-19 virus, then a related legal issue is whether the closure orders were the efficient proximate cause of the plaintiff's loss, such that a "microbe exclusion" does not apply here where the closure orders, and not a "microbe," are the predominant cause of the plaintiff's loss.
- iv) Class certification. The class cases will each face additional common legal issues under Federal Rule of Civil Procedure 23—including commonality and typicality of the named plaintiffs' claims, adequacy of the named plaintiffs, and predominance of common legal and factual issues. The appropriate time for the

KELLER ROHRBACK L.L.P.

26

22

23

24

25

¹⁵ Washington's efficient proximate cause rule provides that an exclusion can apply only if the excluded cause of loss, and not some other intervening force, such as a governmental order, was the "predominant" cause of loss. See Xia v. Probuilders Specialty Ins. Co., 188 Wn.2d 171, 183, 400 P.3d 1234 (2017).

Court to evaluate class certification issues will be after discovery on issues impacting class certification (as discussed below), and following plaintiffs' motion(s) for class certification.

3. Is it appropriate to model the Court's management of the cases after an MDL? That might include a steering committee, selection of lead counsel, proceeding with selected representative cases.

Plaintiffs believe it is appropriate to model the Court's management of these cases through three means: 1) by organizing the cases into three tracks, as discussed above, 2) by consolidating similar or overlapping claims where applicable, and 3) by litigating threshold common legal issues in a consolidated manner.

To further maximize efficient litigation of the common and overlapping legal and factual issues, Plaintiffs suggest that the class actions be consolidated either as one action, or into eight actions, based on insurer-defendant families. These proposals are separately explained in Plaintiffs' motion to consolidate. *See* Dkt. # 20.

Rather than proceeding with representative cases, Plaintiffs suggest proceeding with the representative briefing on the central coverage question, in semi-consolidated briefing, as described above.

4. Will there be a need for discovery? If so, is a common discovery plan a possibility?

Defendants should promptly produce certified copies of each Plaintiff's policy, so that the parties and Court are confident the correct policy language is being adjudicated.

Discovery in Tracks One and Two should commence immediately on three issues. For those Defendants who intend to assert either a virus or microbe exclusion, discovery should proceed on 1) regulatory estoppel; and 2) discovery related to Washington's efficient proximate cause rule, including the closure orders and the actual or presumed presence and proliferation of PLS.' STATEMENT IN RESP.

Keller Rohrback L.L.P.

TO FIRST SCHEDULING ORDER (2:20-cv-00616-BJR) - 9

26

COVID-19 in and around Plaintiffs' businesses. Additionally, ES Restaurants believes it should be allowed to commence discovery immediately with regards to FFIC's decision to remove the disease exclusion from its policy and FFIC's claims handling Discovery should also commence immediately with respect to the class certification issues present in Track One.

Washington law holds that where policy terms are undefined, they must be interpreted "as [they] would be understood by the average lay person." Boeing Co. v. Aetna Cas. & Sur. Co., 113 Wn.2d 869, 876, 784 P.2d 507 (1990). Many of the policy terms at issue are undefined. Where an undefined policy term may be subject to multiple, reasonable definitions, extrinsic evidence is admissible to interpret a term's meaning. Holden v. Farmers Ins. Co. of Wash., 169 Wn.2d 750, 756-57, 239 P.2d 344 (2010). Accordingly, discovery related to the meaning and interpretation of policy terms may be necessary after the Court rules on Defendants' Rule 12 motions.

Plaintiffs reserve the right to seek full discovery that includes:

- Complete claim file and underwriting manuals;
- Information regarding presence of COVID-19 on or near the premises;
- Industry communications pertaining to COVID-19 coverage;
- Documents sufficient to show the drafting history, interpretation, and implementation of relevant policy terms and training of personnel related thereto;
- Defendants' relevant record-keeping;
- Interpretative materials, both internal and external, relating to drafting history, interpretation, and implementation of relevant policy terms;
- Communications with the Washington Office of the Insurance Commissioner or other relevant state insurance authorities regarding the meaning, interpretation,

PLS.' STATEMENT IN RESP. TO FIRST SCHEDULING ORDER (2:20-cv-00616-BJR) - 10

KELLER ROHRBACK L.L.P.

and significance of relevant policy terms, including any "virus exclusion," "microbe exclusion," "virus endorsement," or "communicable disease" coverage;

- Communications to policy holders regarding the relevant policy terms;
- Relevant Closure Orders; and
- Number of COVID-19 and/or Closure Order claims reported to defendant, by state and industry, and defendant's disposition thereof.

In addition, the class cases will seek discovery that includes:

Documents sufficient to identify the states in which materially identical business
interruption policies have been issued during the known existence of the COVID19 global pandemic in the United States and documents sufficient to identify the
number of such insureds by state.

Plaintiffs recommend a common discovery plan to coordinate the cases through phased document discovery and depositions and to optimize efficiencies for the Court and the parties.

Plaintiffs also propose that the Court set a coordinated case management schedule providing the same deadlines for the cases so the parties can coordinate and maximize efficiencies during each phase of the litigation, e.g., coordinated briefing schedules, discovery, expert witnesses, and trials.

5. How should motions and motion briefing be scheduled and organized?

Plaintiffs propose that the Court first rule on the threshold coverage issues. To recap these issues: whether policy language stating that a "direct physical loss of or damage to property" provides coverage relative to the physical loss of property and/or damage to property caused by viruses or, alternatively, whether this language contains an unwritten "structural alteration" requirement as defendants suggest; whether this same language provides coverage

PLS.' STATEMENT IN RESP. TO FIRST SCHEDULING ORDER (2:20-cv-00616-BJR) - 11 KELLER ROHRBACK L.L.P.

relative to Plaintiffs' business suspensions arising from the pandemic, including the closure orders and/or the probable, assumed, or likely (whether known or unknown) presence of the virus at or near Plaintiffs' businesses; whether the Policies' various civil authority coverages are triggered by the closure orders prohibiting access to Plaintiffs' insured premises or, alternatively, contain additional, unwritten requirements as defendants suggest. The Court should seek to coordinate oral argument (if any) and its rulings on these issues in at least Tracks One and Two. To the extent certain of the briefs raise additional issues, the Court may rule on these issues at its discretion.

Within Tracks One and Two, litigation on any application of a virus or microbe exclusion should not occur without discovery i) on the regulatory estoppel issue described above, and ii) as pertains to the application of Washington's efficient proximate cause rule.

6. Any other questions or issues counsel believe are germane for discussion.

To promote efficiency and avoid duplication of effort or resources, the Defendants should immediately identify to Plaintiffs and the Court all actions pending in state or federal courts with overlapping class claims. As stated above, Defendants should also promptly produce certified copies of the Policies at issue.

IV. CONCLUSION

Plaintiffs propose that the parties report back to the Court within 14 days on all issues that remain open after the case management conference. Plaintiffs request a further status conference approximately 7-10 days thereafter.

DATED this 4th day of November, 2020.

1 KELLER ROHRBACK L.L.P. 2 3 By: s/Amy Williams-Derry By: s/Lynn L. Sarko 4 By: s/ Gretchen Freeman Cappio By: s/ Ian S. Birk 5 By: s/ Irene M. Hecht By: s/ Karin B. Swope 6 By: s/ Maureen Falecki 7 By: s/ Nathan L. Nanfelt Amy Williams-Derry, WSBA #28711 8 Lynn Lincoln Sarko, WSBA #16569 Gretchen Freeman Cappio, WSBA #29576 9 Ian S. Birk, WSBA #31431 Irene M. Hecht, WSBA #11063 10 Karin B. Swope, WSBA #24015 11 Maureen M. Falecki, WSBA #18569 Nathan Nanfelt, WSBA #45273 12 1201 Third Avenue, Suite 3200 Seattle, WA 98101 13 Telephone: (206) 623-1900 14 Fax: (206) 623-3384 Email: awilliams-derry@kellerrohrback.com 15 Email: lsarko@kellerrohrback.com Email: gcappio@kellerrohrback.com 16 Email: ibirk@kellerrohrback.com Email: ihecht@kellerrohrback.com 17 Email: kswope@kellerrohrback.com 18 Email: mfalecki@kellerrohrback.com Email: nnanfelt@kellerrohrback.com 19 By: s/Alison Chase 20 Alison Chase, pro hac vice forthcoming 801 Garden Street, Suite 301 21 Santa Barbara, CA 93101 Telephone: (805) 456-1496 22 Fax: (805) 456-1497 Email: achase@kellerrohrback.com 23 24 25 26

PLS.' STATEMENT IN RESP. TO FIRST SCHEDULING ORDER (2:20-cv-00616-BJR) - 13

KELLER ROHRBACK L.L.P.

Business Income Loss Policy Language Comparison for Track One Cases

<u>Coverage Language for loss of property and loss of business income</u>: Virtually identical language from 7 Insurer Defendant families (CNA, Hartford, Liberty Mutual, Massachusetts Bay, TDIC, Travelers, and Tri-State). Functionally equivalent language with Aspen.

<u>Suspension of Business Language</u>: Virtually identical language from 7 Insurer Defendant families (CNA, Hartford, Liberty Mutual, Massachusetts Bay, TDIC, Travelers, and Tri-State). Functionally equivalent language with Aspen.

Group	Insurer Family	Policy Form	Plaintiffs	Step One: Is there Coverage?	Definition of "Suspension"	If coverage, then	Step Two: Applicable Exclusion?
1	CNA family Coverage language: Same as Hartford, Liberty Mutual, TDIC, Mass Bay, Travelers & Tri-State Functionally equivalent to Aspen Suspension language: Same as Hartford, Liberty Mutual, TDIC, Mass Bay, Travelers & Tri-State Functionally equivalent to Aspen	CNA Connect Policy – Businessowners Special Property Coverage Form	Noskenda McCulloch Hong v. TI Hong v. VF	We will pay for direct physical loss of or damage to Covered Property at the premises described in the Declarations caused by or resulting from a Covered Cause of Loss. Covered Causes of Loss includes "RISKS OF DIRECT PHYSICAL LOSS." We will pay for the actual loss of Business Income you sustain due to the necessary 'suspension' of your 'operations' during the 'period of restoration.' The 'suspension' must be caused by direct physical loss of or damage to property at the described premises. The loss or damage must be caused by or result from a Covered Cause of loss.	"Suspension" means: a. The partial or complete cessation of your business activities; or that a part of all of the described premises is rendered untenantable."	→	To be determined

Case 2:20-cv-00636-BJR Document 31 Filed 11/04/20 Page 10 of 29

Alterford Casualty/ Sentinel ("Hartford") **Perato Business Policy Special Property Coverage Form Coverage Form So 0 0 7 0 7 0 5 **Figure 1	Group	Insurer Family	Policy Form	Plaintiffs	Step One: Is there Coverage?	Definition of "Suspension"	If coverage, then	Step Two: Applicable Exclusion?
resulting from a Covered Cause of Loss.	1	Sentinel	Business Policy Special Property Coverage Form	Prato KCJ Studios et al. Glow Medispa Lee Kim Seattle Symphony Strelow J Bells SCRBKR2017 LLC	physical loss of or physical damage to Covered Property at the premises described in the Declarations caused by or resulting from a Covered Cause of Loss. Covered Causes of Loss includes "RISKS OF DIRECT PHYSICAL LOSS." We will pay for the actual loss of Business Income you sustain due to the necessary suspension of your 'operations' during the 'period of restoration.' The suspension must be caused by direct physical loss of or physical damage to property at the scheduled premises caused by or resulting from a Covered	business income, extra expense, and extended business income coverages, "suspension means: (a) The partial slowdown or complete cessation of your business activities; or (b) That part or all of the "scheduled premises" is rendered untentantable as a result of a Covered Cause of Loss [.]" [same as CNA, Hartford, Liberty Mutual, Mass Bay, &		

Case 2:20-cv-00636-BJR Document 31 Filed 11/04/20 Page 20 of 29

Group	Insurer Family	Policy Form	Plaintiffs	Step One: Is there Coverage?	Definition of "Suspension"	If coverage, then	Step Two: Applicable Exclusion?
1	Liberty Mutual aka	Businessowners	Pacific Endodontics	We will pay for direct	With respect to		To be determined
	Ohio Casualty	Coverage Form	Cascadia Dental	physical loss of or damage	business income,		
			Rowshan	to covered property at the	extended business		
		BP 00 03 0106		premises caused by or	income, and extra		
				resulting from any Covered Cause of Loss.	expense coverages,		
				Cause of Loss.	"suspension means: The partial slowdown	\rightarrow	
				Covered Causes of Loss	or complete cessation		
				includes "direct physical	of your business		
				loss."	activities; or (b) That a		
					part or all of the		
				We will pay for the actual	described premises is		
				loss of Business Income you	rendered		
				sustain due to the	untenantable[.]"		
				necessary suspension of			
				your "operations" during			
				the "period of restoration".			
				The suspension must be			
				caused by <u>direct physical</u> loss of or damage to			
				property at the described			
				premises. The loss or			
				damage must be caused by			
				or result from a Covered			
				Cause of Loss.			

Group	Insurer Family	Policy Form	Plaintiffs	Step One: Is there Coverage?	Definition of "Suspension"	If coverage, then	Step Two: Applicable Exclusion?
1	The Dentists Insurance Company ("TDIC")	Businessowners Policy	Germack	We will pay for direct physical loss of or damage to Covered Property caused by or resulting from a "Covered Cause of Loss" at the premises. "Covered Cause of Loss" means "All risk of direct physical loss[.]" We will pay for the actual loss of 'Business Income' you sustain because of the necessary suspension of your "Operations" during the 'Period of Restoration.' The suspension must be caused by direct physical loss of or damage to property at the described premises caused by or resulting from a 'Covered Cause of Loss.'	Not defined. But see IX. Property Loss Conditions -G. Resumption of Operations – "We will reduce the amount of your: a) 'Business Income' loss, other than Extra Expense, to the extent you can resume your "Operations," in whole or in part, by using damaged or undamaged property at the described premises; and b) Extra Expense loss to the extent you can return "Operations" to normal and discontinue such Extra Expense."	→	To be determined

Case 2:20-cv-00636-BJR Document 31 Filed 11/04/20 Page 29 of 29

Group	Insurer Family	Policy Form	Plaintiffs	Step One: Is there Coverage?	Definition of "Suspension"	If coverage, then	Step Two: Applicable Exclusion?
1	Massachusetts Bay Insurance Company ("Massachusetts Bay")	Businessowners Insurance Policy	Caballero	We will pay for direct physical loss of or damage to Covered Property at the premises described in the Declarations caused by or resulting from any Covered Cause of Loss. "Covered Cause of Loss" – "Risks of direct physical loss[.]" We will pay for the actual loss of Business Income you sustain due to the necessary "suspension" of your "operations" during the "period of restoration." The "suspension" must be caused by direct physical loss of or damage to a described premises shown in the Declarations and for which a Business Income Limit of Insurance is shown in the Declarations. The loss or damage must be caused by or resulting from a Covered Cause of Loss.	"Suspension' means: a. The partial slowdown or complete cessation of your business activities; or b. Part or all of the described premises is rendered untenantable [.]"	→	To be determined
<u> </u>	1	l .	1	I A		l	1

Group	Insurer Family	Policy Form	Plaintiffs	Step One: Is there Coverage?	Definition of "Suspension"	If coverage, then	Step Two: Applicable Exclusion?
1	Travelers	Businessowners Property Coverage MP T1 02 02 05	Nguyen Fox Hsue Bath Kashner Stan's Bar-B-Q	We will pay for direct physical loss of or damage to Covered Property at the premises described in the Declarations caused by or resulting from a Covered Cause of Loss." Covered Cause of Loss – 'RISKS OF DIRECT PHYISCAL LOSS[.]" We will pay for the actual loss of Business Income you sustain due to the necessary "suspension" of your "operations" during the "period of restoration". The "suspension" must be caused by direct physical loss of or damage to property at the described premises. The loss or damage must be caused by or result from a Covered Cause of Loss	"'Suspension' means: a. The partial or complete cessation of your business activities; or b. That a part or all of the described premises is rendered untenantable."	→	To be determined

Group	Insurer Family	Policy Form	Plaintiffs	Step One: Is there Coverage?	Definition of "Suspension"	If coverage, then	Step Two: Applicable Exclusion?
1	Tri-State Insurance Company of Minnesota ("Tri-State")	Business Income (And Extra Expense) Coverage Form CP 00 30 10 12	La Cocina de Oaxaca	We will pay for direct physical loss of or damage to Covered Property caused by or resulting from any Covered Cause of Loss." "Covered Cause of Loss." "Covered Cause of Loss." "Covered Cause of Loss." "Me will pay for the actual loss of Business Income you sustain due to the necessary "suspension" of your "operations" during the "period of restoration." The "suspension" must be caused by direct physical loss of or damage to property at premises which are described in the Declarations and for which a Business Income Limit Of Insurance is shown in the Declarations. The loss or damage must be caused by	"'Suspension' means: a. The slowdown or cessation of your business activities; or b. That a part of or all of the described premises is rendered untentantable, if coverage for Business Income applies."	then →	To be determined.
				or result from a Covered Cause of Loss.			

Group	Insurer Family	Policy Form	Plaintiffs	Step One: Is there Coverage?	Definition of "Suspension"	If coverage, then	Step Two: Applicable Exclusion?
1A	Aspen American Insurance Company ("Aspen")	ASPDTPR001	Mikkelson Marler Aylen Jagow Tabarie	Coverage? We will pay for all direct physical damage to covered property at the premises described on the Declarations caused by or resulting from any covered cause of loss. "Covered cause of loss" means ALL RISK OF DIRECT PHYSICAL LOSS. "Damage" means partial or total loss of or damage to your covered property. We will pay for the actual loss of practice income you sustaindue to the necessary suspension of your practice during the period of restoration. The	"Suspension" Not defined. But see definition of "damage" which means "partial or total loss of or damage to your covered property."	•	
				suspension must be caused by direct physical damage to the building or blanket dental practice personal property caused by or resulting from a covered cause of loss[.]			